



October 14, 2021

Monthly Board Meeting Minutes

GRSA Mission: To Promote Sailing in the Richmond, Virginia, Area.

Attendees:

Board Members

- x **Chris Cookson**,
Commodore
- x **Jill Reilly**,
Vice Commodore
- x **Grant Smith**,
Rear Commodore
- x **Dan Walsh**, Treasurer
- x **Joan Evans**, Secretary

- Mike Keeler**,
Member at Large
- x **Michelle Leipold**,
Member at Large
- x **Jay Malcan**,
Member at Large
- x **Rocky Rochester**,
Member at Large

Committee Members

- x **Grant Smith**,
Membership
- x **Ruth McClintock**,
Audit/Bylaws
- Charles Hunt**,
Chaplain
- x **John Lew**,
- x **Pete Cookson**,
Facilities/Boat Yard
- x **Dave Upton**,
Races
- TBD**, Promotions
- Gerri Gallagher**,
Pavilion
- x **Chris Cookson**,
Education
- x **Michelle Leipold**,
- Emily Gilbert**,
Social

Membership

Tim Evans

ITEMS TO BE DISCUSSED

Item	Person Responsible	Time Allocated	Outcome
Commodore calls meeting to order/opening remarks	Chris Cookson	5 minutes	
September Monthly Board Minutes – motion and approval	Secretary	5 minutes	
Board Reports			
Treasurer Members at Large Vice Commodore Secretary	Dan Walsh Jay Malcan Rocky Rochester Mike Keeler Jill Reilly Joan Evans	45 minutes	
Committee Reports			
Membership Audit/By-Laws Facilities Race Promotions Sail Programs/Education Social	Jill Reilly, Grant Smith Ruth McClintock John Lew, Pete Cookson David Upton TBD Chris Cookson Michelle Leipold	60 minutes	

OLD BUSINESS/TASKS	PERSONS RESPONSIBLE	NOTES
Nominating Committee for next year's Board	Chris Cookson, Jill Reilly	
Mike Sweeney request to become stockholder	Joan Evans	
Goose Roundup by USDA	John Lew	
Other Hydrilla Options (Chemicals)	John Lew	Possible club representative for meetings concerning the reservoir
Nominating Committee for next year's Board	Chris Cookson, Jill Reilly	

NEW BUSINESS / TASKS	PERSONS RESPONSIBLE	NOTES
Sailor of the Year Award Nominees/Discussion	Chris Cookson	Formula for selection

Minutes

Meeting held on October 14, 2021
GRSA pavilion
Called to order at 7:04 p.m.

Opening Remarks by Commodore

Chris Cookson:
Welcome to the October board meeting.

Approval of Minutes from Previous Month

Chris Cookson made a motion to approve September 2021 meeting minutes as corrected.
Motion was seconded by Jay Malcan.
None were opposed.
Minutes were approved as corrected.

Commodore's Report

Chris Cookson:
Open-house was first one we've done and was successful. Had a dozen or so show up. Got several thank-you emails and emails from others who couldn't come but appreciated being thought of.
I sent Heather an email about rules amendment. It went up this afternoon.
Pete Cookson: I want to offer suggestion to draft letter as well—a form letter.
Chris: we will need to send a form letter, but it will say same thing the email said. We will send specific noncompliance letters when following up.
We had the Flying Scot District races. Thanks to Mardi Cookson for helping with social. We had a ton of great help on the race committee. Some nonmembers helped out (pontoon boaters). Jerry put on rules clinic Friday night, which was well attended. There were eight boats registered and seven showed up. Ten other Flying Scot events were going on that weekend. One large event even had 30.
Hydrilla looks like it's receding due to cooler weather.
Next week Chesterfield EMS will be running drills from Oct. 18-23 -- search and rescue types of drills. There will be different shifts to accommodate their staff schedules. Members can be "victims."

Treasurer's Report

Dan Walsh:
Quiet month. Revenue is up \$2,000. Still some items to be deposited. We will get another \$14,240 for sail camp. Cash wise, expenses include tables at a cost of \$4500, standard monthly utilities, and management fees.
Chris: Check from Regatta Network to come soon. \$640 approximately. Did you get a check from them?

Dan: I will check and confirm. Heather and I will continue to automate some of the expenses.

Dave: Landscaping @ \$4,400 is \$2,000 over budget.

Dan: we are putting lawn care and grass cutting there.

John: I don't think anything else in there.

Dan: In line with 2020?

John: We might have had a couple extra cuts this year -- depends on how bad it is. Or we will spruce up the club the week prior to a race to look decent.

Dan: Does the grass mower contact you?

John: Yes, they come 5:30 a.m. or 6 a. m.

Dave: Are we missing the bill for real estate tax? We have additional management fees for rest of year. I move we accept report but discuss dues for next year. Need more in reserves.

Dan: Will confirm on real estate tax.

Chris: We have scheduled to have dues go up each year for next few years.

Dave: We may need to work on dues option by next meeting.

Chris: I thought it was scheduled to go up \$50/year for next few years.

Dan: We only did it for the one year.

Dave: May need few extra bucks for "goose hunting."

Dave Upton made motion to accept report.

Ruth McClintock seconded the motion.

None were opposed.

Report was approved.

Members at Large

Mike Keeler:

No report.

Michelle Leipold:

No report.

Jay Malcan:

No report.

Rocky Rochester:

No report.

Vice Commodore's Report

Jill Reilly:

No report.

Rear Commodore's Report

Grant Smith:

No report.

Secretary's Report

Joan Evans:

The Allens have been mailed their stock redemption check according to Dan Walsh.

The Sweeneys have been emailed the stock registration letter and forms.

Membership Report

Grant:

No report.

Grant:

Sandy Campbell wants to redeem stock.

Chris made motion to redeem stock.

Joan seconded the redemption.

None opposed.

Motion carried.

Wayne Jennings informed me that Bob Morley wants to sell boat and become social member next year. We will wait for boat to be removed.

Grant made motion to make Bob Morley a social member.

Chris seconded the motion.

All in favor.

None opposed.

Motion carried.

Chris: Brent Barkum would like to become social member. But I need to contact him to confirm. He just bought Cat boat, but it is for sale.

Pete: he has three boats right now.

Audit/By-Laws Report

Ruth McClintock:

No report.

Ruth: Did site rules go up on site?

Chris: Probably not yet, but site rules don't go into effect until January 2022.

Michelle: Fleet captains need to be updated on website.

Chris: I will do.

Chaplain Report

Charles Hunt:

Not in attendance.

No report.

Facilities Report

John Lew:

Everything is set for work day. Dumpster is here. Food and beverage ordered. All we need is people to work the day. Do we need another table or two to order for next year?

Chris: Are we keeping wooden ones?

John: we have more tables than needed. Some will be dismantled and landfilled. Some are totally shot.

Chris: Get two more for next year, and we should be good.

John: I will order: they are \$1200/table. Will come out of next year's budget. Octagon tables are \$1,600.

Dan: Do we have a power washer?

Chris: Date for work day rain date changed for November 6.

Chris: One power washer is in the boat house but doesn't work. Trips the breaker on its plug. Pete's power washer is being used but will be going home soon.

John: We were winterizing it religiously.

Chris: Might just be a plug that needs work.

John: Wayne Jennings might be willing to work on it. He rebuilt the post hole digger, lawn mower, etc.

Race Committee (RC) Report

Dave Upton:

We've had 11 events plus four Eve in Cove races, along with the Pirate, the Invitational, and the Flying Scot District races run but outside the normal club race management. We have one makeup -- the Swift Creek Cup coming up.

Repairs/maintenance items conducted throughout the year include a new base for flag hoists, new jack for trailer tongue, and new RC flag. Tilt to motor was repaired. At the end of 2020 new upholstery and cover plus new marks were of significant help this year.

Thirty-one members participated as skippers. We had four different members take the lead as RC with seven other members assisting.

Race awards were purchased toward the end of the year to be sure we did not over-purchase. Also we went with promotional items so that excess could be sold.

Exact revenue and expense numbers are in the works.

Pavilion Report

Gerri Gallagher:

Not in attendance.

Promotions Report

Michelle Leipold:

Hoodies and tees are for sale. Some older items also. Did put it out at Columbus Day. \$505 sold on Columbus Day alone. We are talking about a group order that I will email out to membership. They would purchase themselves online with shipping to home or GRSA options. Can be distributed. Hopefully people can order by end of month or so, so they can get items. Made in Charlottesville. No loss to us if we don't meet quota.

Grant: Need to be able to take credit cards so may want to update our Paypal. May want to move to Zelle or Venmo or similar app. No cost to users.

Sail Programs Report

Chris Cookson:

We are getting payment from Chesterfield County. We are looking at getting in touch with US Sailing and getting class here. Scott Hudson might be willing to run adult sail next year and possible kids sail depending on schedule. He is also ASA certified. US level one class would be great. Staffing will be an issue next year. Current coaches will not be running next year due to college/jobs. May run ads for next year to do sail camps. Kate has kid on CSU team who is a sophomore but not set. Last year didn't help. Lexi is coming back. Need 6-8 instructors. Kate and I should get dates on phone re Chesterfield County. Start and end dates may change to earlier due to Chesterfield County's school changes.

Jay: Six week-long and five adult classes?

Chris: We don't do September because kids are gone.

Chris: Huge interest for adult classes. Fleet we have should work — five Scots for adult camps. Would be nice to have flexibility to add additional weekends. Chesterfield County needs dates for next year.

Chris: We have selected winner of Youth Sailor of the Year award.

Social Committee Report

Michelle Leipold:

Successful Columbus Day social -- 36 adults and five kids. Came in under budget. \$300.95 spent. Had enough food. \$160 under budget.

December holiday party — Brandermill needs our menu. Do we want buffet or plated?

Chris: Typically buffet.

Jill: Typically two choices of meats; starches; veggies. Buffet at Brandermill in past.

Michelle: Difference between buffet and plates: dinner buffet \$27/person with two entrees or \$31/person three entrees. Handlers give out food.

Plated — \$24-28 dollars. Comes with entrée, veggie, starches.

Dave: Go for buffet style, two entrees.

Old Business

Nominating Committee for Next Year's Board

Chris: we've been able to come up with a list of nominees. Will sent out 30 days in advance.

Jill Reilly – Commodore

Grant Smith – Vice Commodore

John Lew – Rear Commodore

Dan Walsh – Treasurer

Joan Evans – Secretary

John Lew -- Facilities

Members at Large -- Rocky Rochester, Wayne Jennings, Michelle Leipold, Chris Cookson

Dave suggests giving members at large more responsibility.

Chris made motion to approve slate.

Ruth seconded motion.

All in favor.

None opposed.

Motion carried.

Stockholder Requests

Mike Sweeney request to become stockholder—in process.

Goose Roundup by USDA

John: We give them six week's notice and do during molting process. It's an ongoing process.

Other Hydrilla Options (Chemicals)

John: In April, 1,250 more carp are being dropped into reservoir.

Pete: Brandermill had a meeting about it a couple weeks ago but I was not apprised of results. Willing to talk to someone on Board.

Chis: Grant is handling.

New Business

Sailor of the Year Award Nominees/Discussion

Chris: there is a formula for choosing this. Being active member; ratings; Corinthian spirit; service to club; race participation; race performance

Recipient of SOTY award discussed and agreed upon. Award will be received from previous year's winner and engraved with new recipients.

Adjournment

Chris proposed that the meeting adjourn.

Joan seconded the motion.

None were opposed. All board members approved.

Motion was carried.

Meeting adjourned at 8:24 p.m.

Next Meeting

November 11, 2021

Site: GRSA