



June 10, 2021

Monthly Board Meeting Minutes

GRSA Mission: To Promote Sailing in the Richmond, Virginia, Area.

Attendees:

Board Members

- x **Chris Cookson**,
Commodore
- x **Jill Reilly**,
Vice Commodore
- x **Grant Smith**,
Rear Commodore
- x **Dan Walsh**, Treasurer
- x **Joan Evans**, Secretary

- Mike Keeler**,
Member at Large
- x **Michelle Leipold**,
Member at Large
- x **Jay Malcan**,
Member at Large
- Rocky Rochester**,
Member at Large

Committee Members

- x **Grant Smith**,
Membership
- x **Ruth McClintock**,
Audit/Bylaws
- Charles Hunt**,
Chaplain
- x **John Lew**,
- x **Pete Cookson**,
Facilities/Boat Yard
- Dave Upton**, Races
- TBD**, Promotions
- Gerri Gallagher**,
Pavilion
- Kate Gomes**,
- x **Chris Cookson**,
Education
- x **Michelle Leipold**,
- Emily Gilbert**, Social

ITEMS TO BE DISCUSSED:

Item	Person Responsible	Time Allocated	Outcome
Commodore calls meeting to order/opening remarks	Chris Cookson	5 minutes	
May Monthly Board Minutes – motion and approval	Secretary	5 minutes	
Board Reports			
1. Treasurer 2. Members at Large	Dan Walsh Jay Malcan Michelle Leipold Rocky Rochester	45 minutes	
3. Vice Commodore 4. Rear Commodore 5. Secretary	Jill Reilly Grant Smith Joan Evans		
Committee Reports			
1. Membership 2. Audit/By-Laws 3. Chaplain 4. Facilities 5. Race 6. Pavilion 7. Promotions 8. Sail Programs/Education 9. Social	Grant Smith Ruth McClintock Charles Hunt John Lew, Pete Cookson David Upton Gerri Gallagher TBD Chris Cookson Michelle Leipold	60 minutes	

OLD BUSINESS/TASKS	PERSONS RESPONSIBLE	NOTES
Flying Scot District Championships	Chris Cookson	

NEW BUSINESS / TASKS	PERSONS RESPONSIBLE	NOTES
The corner lot	Chris Cookson	
Neglected boats/inactive members	Chris Cookson	
Fun family social ideas	Chris Cookson	

Minutes

Meeting held on June 10, 2021
 GRSA pavilion
 Called to order at 7:01 p.m.

Opening Remarks by Commodore

Chris Cookson:
 Commodore's Cup and reception -- thanks to Kate Gomes for the outstanding food!
 Good group of new people.
 Jeff Butts is here tonight to talk about how other clubs are run.
 Sail Camp work day was attended by 30+ people, and everything got done.
 Invitational coming up for June — low turnout. 9 Scots, 4 DaySailors. People from other regions coming in to sail.

Approval of Previous Monthly Meeting Minutes

Chris Cookson made a motion to approve May 2021 meeting minutes as corrected.
 Motion was seconded by Ruth McClintock.
 None were opposed.
 Minutes were approved.

Treasurer Report

Dan Walsh:

- Comcast is upgraded thanks to Leipolds spearheading the effort.
 Ending service with Hello, Inc. Message will say to go to website starting June 18.
- Conversation with insurance company rep re insurance waiver took place. They do not require us to have a waiver, but it is recommended to mitigate risk and the amount awarded. Our liability policy has bodily injury component. Million dollar max.
 Might ask other boating clubs how they handle liability. One person can't sign for whole family. All 18+ members must individually sign. Do guests sign waiver? Still check with attorney anyway. Waiver protects club.
 Jeff Butts said other associations have to have liability insurance for boats.
 Pete Cookson says 240 members could balloon to 800 members when you include spouse and children.
 Chris said we could adjust how waiver reads so that family is aware of risks, and guests are aware of risks.
 Jay asked if we should boost the amount of coverage.
 Grant said that better coverage might mean we don't have to do a waiver.
 Dan said there are employee concerns re training and sexual harassment so need to be sure club has insurance for situations that might arise.
 Chris said that Kate Gomes covers all that.
- Dan said we are giving Matthew Lambert legacy membership.
 Chris said we are applying his initiation fees toward dues.

4. Dan said stock reimbursement sent to Suddreths; real estate taxes due were paid; socials were paid; property insurance was paid. Revenue is above where we were last year. Dan will give Grant corrected amount of \$85.

Members at Large

Mike Keeler:

Not in attendance, and no report was submitted.

Jay Malcan:

Member made suggestion to buy golf cart to move materials and boats.

Discussion ensued regarding how practical and effective this would be.

Grant has seen motorized carts for tiny boats, although some are strong enough to move big boats.

Chris said Gator or tractor might be more effective and utilitarian.

Michelle said the club could try out a used one.

Rocky Rochester:

No report.

Vice Commodore Report

Jill Reilly:

No report.

Rear Commodore Report

Grant Smith:

No report.

Secretary Report

Joan Evans:

No report.

Membership Report

Grant:

No report

Audit/By-Laws Report

Ruth McClintock:

No report.

Chaplain Report

Charles Hunt:

Not in attendance, and no report submitted.

Facilities Report

John Lew:

No report.

Race Committee Report

Dave Upton:

Not in attendance but did submit report.

1. Commodore's Cup and Memorial Day regattas were underwhelming by response as compared to the social events that followed.
2. We will be offering Friday evening races in July. Single-Handed in the Cove for Juniors and Seniors. Meant to be family affairs of picnic dinners with a side of racing. If we can give Lasers and other small craft an opportunity and get some young folk out, then it will be worth the effort.

Michelle Leipold:

See social report below.

Pavilion Report

Gerri:

Not in attendance, and no report submitted.

Promotions Report

1. Maybe we could offer a GRSA tee shirt for the year. Grant said there is a budget for it. Michelle will help Grant with pulling out old stuff. Grant said weird sizes and odds and ends could be sold inexpensively. Chris said we probably should at least do new tees. Grant said we have \$1,500 in promos available and could get tees and hats going for this year.
2. Chris ordered printer for use for race and sail programs.

Sail Programs Report

Chris Cookson,

Kate Gomes (not in attendance but did submit report below):

1. All adult sailing classes are full. Our last class will be in August. We have 15 people on the waitlists for these classes.
2. After last month's board meeting, sail programs purchased another Opti sailboat for under \$1,200. This is coming out of our budget for the year and therefore did not need board approval. By purchasing this boat we were able to increase our eight-through-eleven-year-old camps to 16 children. The boat will pay for itself in four weeks of camp, allowing us to bring in just over \$2,500 by adding the boat to our fleet. Our county rep has already increased the class size and filled the 16th spot in all of the seven weeks.
3. Registration for camps is at 139; this is 19 students over where the budget was set. Reminder: the budget is going to look atrocious until money begins coming in from county for summer camps.
4. Camp starts on June 21 and continues until August 13, excluding July 5-9 due to 4th of July. The staff will have orientation and setup days next Thursday, Friday, and Saturday.
5. Still waiting on our Chesterfield County Parks and Rep representative to let me know what their policies are surrounding mask wearing at this current moment. All but one of our staff members have been vaccinated.
6. Reminder that I leave July 15th, and Chris could use some help with sail programs for the rest of the summer. This would include being available during camp hours in case of emergency to get to the club, processing payroll, checking in with camp directors and staff, and organizing launching/retrieving of boats for adult sailing.

Social Report

Michelle L:

1. For Memorial Day, we had 91 adults 13 kids. We had \$1,157 in income; \$940 in expenses; and therefore \$216 profit.
2. June 12 invitational is this weekend.
3. July 4 – info is coming. Emily Gilbert is not available the days prior to event but will be there on 4th. Emily will be point person. Emily did great job with previous events. Michelle will be gone for that date.
4. Re Wi-Fi: Units will go in the pavilion corner to extend range of wi-fi with one node in kitchen closet. We are getting new technology as well -- 150 mb/second speed and designed for numerous users in a 50-person range. Units are going in Saturday, June 19th.
5. Re June Invitational: Chris put out social invites. 16 tickets were purchased, but it's really double that with 31 adults 1 child to date.

Old Business

1. Flying Scots Championships are scheduled for Oct. 2 and 3. Jerry PRO will help.

New Business

1. Corner lot: Chris said owners reached out to us to sell. Lot is still not on market. They want \$2M for it. Realtor Judy Graffum was contacted. She has contacted their agent to express interest but for <\$1M. Consideration is in early stages, but we should look into it. We are interested in buying property even if we didn't do anything with it for a while. It's currently coded residential. The additional space would help keep people from wandering in or for having room for more boats.
Ruth McClintock said the club has always been interested.
Dan said he would do some preliminary numbers to see if a loan would be worth it.
The lot is <2 acres.
Chris said the property is assessed at \$230,000. Address is on Genito Road. Unlikely anyone else can do anything with property.
2. Neglected boats/inactive members: Jeff Butts, new member, has begun to do some research into other clubs, such as those in NC, SC, GA, MD, and Indianapolis as related to neglected boats. Every club has an issue with non-sailable, non-towable boats. Columbia, SC, has a comprehensive rule that if the boat is non-sailable or non-towable, the board will talk with owner. They will try to help owner out but will charge an owner if work is done to clean up the boat or space. People in general need to remove standing water and tattered covers. An ethics committee will work together with the folks. Can donate a boat to the club and get a commemorative brick for example. If club doesn't want the boat, then can donate to nonprofits. James River has a rule that all owners must take boats off property 1x/month in January. Any boats remaining are considered abandoned. Chris said this might be a problem for those who can't store the boat otherwise for that month. Chris likes idea of charging fee as if boat were going to storage lot. Jeff said there are more expensive fees than that. Pete Cookson said some sailors are emotionally attached to their boats and can't bear thought of disposing of them. Chris said that they need to be charged for storage in those cases. Dan said additional fees might be needed to get people to comply. Another example: the sailor must have boat in water x times a year; 8-10 hours of work around club; if racer must be on at least one committee.
3. Fun family social ideas: Chris suggested a family camp-out night; movie night—Emily has a popcorn machine we could use; night race around the island, like was done years ago; champagne brunch. Grant suggested a standing Sunday brunch at The Boathouse as well as events that aren't necessarily races.

Adjournment

Ruth McClintock proposed that the meeting adjourn.

Michelle Leipold seconded the motion.

All board members approved.

Motion was carried.

Meeting adjourned at 8:15 p.m.

Next Meeting

July 8, 2021

Site: GRSA